



OCHMRA Gazette

Winter 2007

Message From The President



I hope your winter is going well. We are fortunate we get this short respite from the rigors of running our businesses. However the start of the 2007 season is not far off.

The OCHMRA trade expo will take place in less than two months. This show is the association's largest source of revenue. Please make an effort to contact your vendors or any other company that our members would like to see exhibiting there. Thanks in advance, and see you at the show.

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Shenanigan's Pub

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Our Members Brought Miles of Smiles to Local Children

The generosity of the Hotel-Motel-Restaurant Association members is truly amazing. They are always being asked to help out with any fund raising event that comes along, and they step right up to the plate.

One of our pet projects is providing toys to the children who attend the N.O.E.L. project at St. Paul's By The Sea Episcopal Church on Christmas Day.

In order to obtain the toys, we ask our members to donate door prizes at our Holiday Dinner Meeting. To

qualify for the door prize drawing, guests must bring an unwrapped toy to the meeting.

Many of our members provide both door prizes and toys.

Our thanks to the following members who donated door prizes.

32 Palm Restaurant
Blue Ox Steakhouse
and Raw Bar
Castle In The Sand Hotel
Comcast Spotlight
Comfort Inn Hospitality
Golf Sales
Delmarva Shorebirds
Dough Roller Restaurants

Grand Hotel
Holiday Inn Express
Horizons Restaurant
Lankford Hotel
Maryland Coast Pizza Hut
Ocean City Florist
Paper People
Princess Bayside
The Shark Restaurant
Special thanks to **Ken Bates** of **Taylor Bank** who accompanied his daughter, soloist **Katie Bates**, and his wife, **Debbie** who gave the invocation at the **Holiday Dinner Meeting** at **Phillips By The Sea**.
And, of course, thanks to all who brought toys.

Mark Your Calendar For Expo 2007

We are working hard organizing the 33rd Annual Ocean City Hotel-Motel-Restaurant Association Spring Trade Expo Sunday & Monday, March 4 & 5, 2007.

Our Seminar lineup is really a winner. It includes: "**Managing Workers Compensation Costs**" Nicole Brushmiller, Atlantic Smith Cropper & Deeley, "**Building Relationship Business**" Patricia Illzuck-Lavanceau, Comcast Spotlight, "**Using Tomorrows Technology to Enhance Your Website -Web 2.0**" Ann McGinnis Hillyer, State Ventures, ocean-

city.com, "**Reduce the Risk of Foodborne Illness from Killing Your Bottom Line**" Ed Potez, Worcester County Health Department, "**Opportunities to Decrease & Budget Electricity for 2007**" Michael Payne, general counsel, Affiliated Power Purchasers International, "**Maximum Marketing Results with Minimum Staff Resources**" Dr. Ernest Boger, DMgt. CHA, FMP, CHE, MHCIMA, University of MD Eastern Shore Hotel & Restaurant Management Department Director and "**What Should an Employee**

Handbook Include?" Joe Giordano, Consulting, Training and Development Services.

We definitely need your support, not only as a volunteer, but as an attendee.

If you are an **Allied** member you should consider reaching your clients and **Building Your Business at the Beach** by exhibiting in the trade show.

Also, we invite you to take a look at our new trade show website www.oceancitytradeexpo.com.

SEE YOU AT EXPO '07

Hospitality Highlights

Doesn't look like our members slowed down after the busy season. Below is a brief recap of their accomplishments.

Robin Horne Robey of the **Carousel Resort Hotel & Condominiums**, and her husband, **Christopher**, are the proud parents of their first baby, **Meyle Marie**, born Sept. 5.

Anne Marie and **Douglas Buxbaum** of **Buxy's Salty Dog Saloon**, have a new addition to their family. **Francis James** joined his siblings, **Bridget** and **Joseph** on Nov. 1.

Wedding Bells rang out over St. Johns US Virgin Islands on Nov. 16 in honor of the marriage of **Mary Rutka** of the **Lankford Hotel** and **Brian David** of **Fager's Island Restaurant**.

Harry How of **MAD Engineering** was named **Citizen of the Year** by the Ocean Pines Chamber of Commerce.

The Ocean City Chamber of Commerce named **Carolyn** and **Bruce Kennington** of **Senor Cigar's** the recipients of the **Spirit of Ocean City Award**.

Vicki Barrett of the **Inn on the Ocean** has penned a wonderful cookbook. "**Nothing New Under The Sun**" is available online at www.innontheocean.com.

David Ray, a seasoned restaurateur, with heavy wine experience, and a strong focus on group sales and customer service, has been chosen as the General Manager of the **Blue Ox Steakhouse and Raw Bar**.

After a hiatus from the Ocean City hotel scene, **Dawn Nock** is back. She has accepted the position as Sales Manager of **The Princess Bayside Hotel**.

Chris Cecil of the **Harrison Group** has earned the Certified Meeting Planner designation through Meeting Professionals International, where she has been elected to serve on the board of directors of the Philadelphia Chapter.

Thomas M. Becker, AIA, vice-president of **Becker Morgan Group** attended two conferences as part of the 2006 Executive Education Program at Harvard University Graduate School in Cambridge, Mass. this past summer.



Congratulations and Best Wishes to All!

Our Condolences To

Ken Bates of Taylor Bank, his wife Debbie of the Quality Inn and their entire family on the loss of his mother
Evelyn Joyce Bates

Patricia and Paul Dufendach of the Dunes Manor Hotel and their entire family on the loss of their son
John Clifford Center

James & Lorena Capati, Robert Dofflemyer, Brice & Shirley Phillips, and their families on the loss of
William Byron "Semore" Dofflemyer Executive Chef of Phillips Seafood Restaurants

Milt Warren of Delmarva Two-way Radio, his wife Geri, and their entire family on the loss of their daughter
Wendy Floyd

Doris Mathias Lynch, Troy & Esther Harrell, and Mark & Nicole Harrell and their entire family on the loss of daughter, mother, and grandmother
Doretta Mae Harrell of the Ramada Inn Ltd.

Mark Mayers of the Harrison Group, his wife Connie and their entire family on the loss of her mother
Margie McCormick

Jack Schachter of AC Beverage, his wife Michelle, and their entire family on the loss of his father
Arlan Schachter

Ronald "Bo" Wiesner, his entire family and all of us who work at the OC Convention Center on the loss of the much loved and sadly missed
Betty Wiesner of the Ocean City Hotel-Motel-Restaurant Association

Welcome New Members Active

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It's New. It's Exciting. And We Are There!

Explanation reprinted from EnCirca.

.travel is the first centralized, global online directory to help consumers precisely identify providers of travel products and services. Key benefits include:

- Improved branding and connection with the travel and tourism industry
- Authentication by independent third party lowers cyber-squatting and domain name speculators
- Listings in the internet's first global travel directory and search engine

OCHMRA owns "ocvisitor.travel" and "oceanifymd.travel" For more information check out www.search.travel